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If you're a business owner who is not a legal expert, Business Contracts Kit For Dummies will provide you with advice, forms, and contracts that will allow you to clearly spell out your business intentions to employees, vendors, and customers. Even if you've been in business for a while or are a legal expert, you can still benefit from this book by using the nearly 200 sample contracts and documents contained on the companion CD-ROM.

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From Small Business Kit For Dummies, 2nd Edition. By Richard D. Harroch . Owning and running a small business calls for a variety of skills, perhaps foremost among them organizational. If you're going to incorporate your business, you need to explore the differences between becoming a C corporation and an S corporation.

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Part of Business Contracts Kit For Dummies Cheat Sheet. If you're dealing with business contracts, you need to be able to speak the language. Some common contract terms you may encounter while doing business are defined in the following list:
Boilerplate: Standard contract terms, usually found at the end of the contract, that are important but that do not reflect the

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essence of the deal.

Key Business Contract Terms - dummies

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Business Contracts Kit for Dummies. This guide to business contracts for dummies will hopefully give a non-intimidating reference for people involved in business transactions. All business transactions are backed up by business contracts. To stay ahead of the game, you must be aware of terms used in the contracts, concepts to be cautious of in a lease, and how to

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conclude a contract.

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